

Swiss IT Security – Market Leader through Buy-&-Build

**Dear Investors,
Business Partners and Friends of Ufenau Capital Partners,**

Pfaffikon, October 2020

The Swiss IT Security Group (“SITS”) is developing and growing rapidly also in times of Covid-19.

SITS focuses on IT-Security and is active in Switzerland as well as in Germany. With a clearly defined Buy-&-Build strategy the Group was able to execute 13 add-on acquisition over the past 3 years. In the meantime, SITS became one of the leading and most renowned providers of IT-Security services.

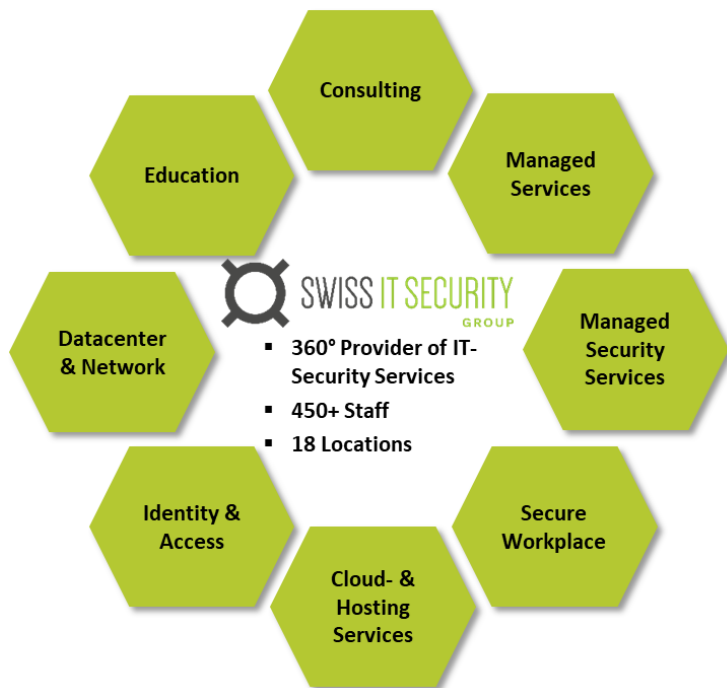
With the Buy-&-Build strategy the geographical footprint of the Group could be extended to 18 locations. Further, the service offering for the Group’s clients has been significantly broadened. Today, the SITS Group acts as one-stop-shop for IT-Security services addressing renowned clients in the healthcare, finance, telecommunication and industrial as well as the public sector.

At the same time, it was important to enable valuable synergies within the Group. Central shared services such as bookkeeping, marketing, human resources, and procurement have been implemented for the benefit of all Group members.

Within 3 years the Group grew from CHF 10 Mio. to north of > CHF 100 Mio. in sales at a solid double-digit margin.

We intend to continue the successful Buy-&-Build strategy and are looking forward to a lively exchange and collaboration with you.

Your Ufenau Capital Partners Team



About Ufenau Capital Partners

Ufenau Capital Partners is a privately-owned Swiss Investor Group headquartered at the Lake Zurich which advises private investors, family offices and institutional investors with their investments in private equity. Ufenau Capital Partners is focused on investments in service companies in German-speaking Europe and invests in the Education & Lifestyle, Business Services, Healthcare and Financial Services sectors. Through a renowned Group of experienced Industry Partners (Owners, CEOs, CFOs), Ufenau Capital Partners pursues an active value-adding investment approach on eye-level with entrepreneurs and managers.

